

ID Logistics: strong growth in Q3 of +14.7% (organic growth of +8.9% in Q3 and +9.7% up to September end)

- Excellent performance in France (+13.5% in Q3 and +12.4% in the first nine months)
- Good growth internationally (+16.2%), with the integration of Logiters from September
- New contracts, notably the start of the AuchanDirect mechanized site in France, Bacardi in Russia and Walmart in Argentina

Cavaillon, 2 November 2016 - ID Logistics (ISIN: FR0010929125, Ticker: IDL), a French leader in the contract logistics market, reports revenues of €273.3 million in the third quarter of 2016, +14.7% from the same period last year and +8.9% on a like-for-like basis (at constant scope and exchange rates). In the first nine months of 2016, Group revenues totalled €734.2 million, +7.9% or +9.7% on a like-for-like basis.

Eric Hémar, Chairman and CEO of ID Logistics, comments: "Every quarter, ID Logistics' business grows at a good pace, both in France and internationally, where the large number of new contracts gaining momentum balances the negative impact of exchange rates in emerging countries. In addition, September brought the first contribution from Logiters, whose integration is progressing on schedule. In a contrasted geographical market environment, with our offer strategically positioned and the quality of our team, we are confident in being able to pursue our growth."

Revenues (in € million)	2016	2015	Change	Like-for-like change*
Q3 2016				
France	148.0	130.4	13.5%	13.5%
International	125.3	107.8	16.2%	2.9%
Total	273.3	238.2	14.7%	8.9%
First nine months of 2016				
France	425.6	378.7	12.4%	12.4%
International	308.6	301.6	2.3%	5.9%
Total	734.2	680.3	7.9%	9.7%

* At constant scope and exchange rates

FURTHER STRONG REVENUE GROWTH IN THE THIRD QUARTER

In France, 3rd quarter revenues amount for €148 million, +13.5% year-on-year. In the first nine months, revenues totalled €425.6 million, +12.4% versus the year-earlier period. This very strong performance was driven by a number of new contracts starting during the period, combined with good momentum, notably in volume, in existing contracts.

International revenues rose +16.2% to €125.3 million in the 3rd quarter, and were up +2.3% to €308.6 million in the first nine months, taking into account initial consolidation of the Group Logiters, acquired at the end of August 2016 in Spain and Portugal, on September 1st. Negative currency impact, mainly due to the Argentine peso, Brazilian real and South African rand, was weaker in Q3 than at the start of 2016. On a like-for-like basis, revenues were up +2.9% in the 3rd quarter and +5.9% in the first nine months compared with the equivalent periods of 2015, where growth was strong.

NEW CONTRACTS

The Group is still taking part in a large number of invitations to tender and winning or starting new contracts, including the following:

France

- The Group is extending its collaboration with long-standing client Carrefour and is beginning operations at a 20,000 m² platform at the Brie-Comte-Robert (Seine-et-Marne) site. It serves 461 Carrefour convenience stores in the Southeast part of the Paris region.
- ID Logistics is continuing to develop its e-commerce offering and has been selected by AuchanDirect, an online shopping and home delivery service, to operate a 25,000 m² mechanized platform at Chilly-Mazarin (Essonne), which will be able to deliver goods to central Paris and its inner suburbs within a few hours.

International

- Worldwide retail leader Walmart has, for the first time, appointed ID Logistics to manage its logistics platform for non-food products (general goods, garden, office, DIY, toys, etc.) in Argentina. From a 13,000 m² platform, ID Logistics will manage collection and distribution flows, store 16,000 SKU and carry out cross-docking operations.
- In Taiwan, the Group is starting a partnership with City'super, an upscale retailer specialising in chilled products, delicatessen goods and lifestyle products with more than 10,000 SKU.
- Lastly, the Group launches a platform in Russia for the international liquor group Bacardi, 15,000 m² close to Moscow to serve the whole of its retail, distribution, and restaurant clients.

OUTLOOK

In 2016, the priority of the Group is to focus on the operational and financial management of the numerous operations it has started, laying strong foundations for their future productivity improvement, and integrating the Logiters business. In 2017, the Group will thus be able to take advantage of its strong financial position and consider new acquisitions.

NEXT RELEASE

Publication of full-year revenues after the market closes on 31 January 2017.

ABOUT ID LOGISTICS

ID Logistics, managed by Eric Hémar, is an international contract logistics group, with revenue of €931 million in 2015. After the Logiters acquisition, ID Logistics has 275 sites across 16 countries, representing close to 5 million square meters of warehousing facilities in Europe, Latin America, Asia and Africa, and 18,500 employees. With a client portfolio balanced between retail, industry, healthcare and e-commerce sectors, ID Logistics delivers high-tech solutions and is firmly committed to sustainable development. ID Logistics is listed on Compartment B of NYSE Euronext's regulated market in Paris (ISIN Code: FR0010929125, Ticker: IDL).



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