



/// PRESS RELEASE

/// ID Logistics: revenues for 1st half 2012

Revenues higher than expected First half 2012 revenues up 26.5%

Cavaillon (France), 25 July 2012 – ID Logistics Group revenues for the first six months of 2012 came in at €268.0 million, up 26.5%.

(in € million)	2012	2011	Change	Change at like-for-like exchange rates and consolidation perimeter
1 st quarter revenues	132.6	101.9	+30.1%	+23.4%
2 nd quarter revenues	135.4	110.0	+23.1%	+19.0%
1st half revenues	268.0	211.9	+26.5%	+21.1%

Revenues higher than expected

The strong growth arises primarily due to like-for-like growth (up 21.1%). In a depressed European economy, this growth reflects the success of a business model combining resilience of long-term contracts, strong sales activity and a growing presence on booming emerging markets.

- France – First half 2012 revenues amounted to €168.6 million, up 22.1%, due to:
 - > High like-for-like growth of 13.4% thanks to new business started in 2011 and since the beginning of 2012,
 - > The acquisition of the Mory Logidis business in October 2011.

As announced at the beginning of the year, due to ongoing losses and a lack of synergies with other Group logistics businesses, on 11 June 2012 ID Logistics closed its pallet distribution and temperature controlled (fruit and vegetables) pooling services. The closure of this business (representing 4% of 2011 revenues and 2% of Group employees as at 31 December 2011) has a minor impact on first half revenues. All restructuring costs will be accrued and will therefore impact first half results.

- International – Boosted by its presence on booming emerging markets (especially Brazil, China and Poland), ID Logistics recorded first half 2012 revenues of €99.4 million, up 35.6% on a like-for-like basis.

Continuing strong sales activity

Sales activity continues to be strong since the beginning of the year, both in France and abroad. ID Logistics signed major contracts with existing as well as new customers, notably Marionnaud and Casino Group in France, Metro Group in Poland and Unilever in Argentina, which will be further explained during the half-year results presentation late August.

Strong outlook

"The Group's strong first half 2012 revenues are in line with the business model that we presented for last April's IPO. We are therefore confident in our ability to achieve our 2012 double digit growth objective" commented Éric Hémar, ID Logistics Group chairman and CEO. *"Winning a large number of new contracts and their recent or upcoming operational launch give us good visibility over future revenues and should contribute to gradually improve our margins".*

Next update: Half-year results, on 28 August 2012 after market close.

About ID Logistics Group:

ID Logistics ranks among the top ten French specialists in contract logistics. With over 9,000 employees at some 100 sites in 11 countries in Europe, Latin America, Asia and Africa, and over two million square meters of warehousing facilities, the company reported 2011 sales of €462 million. A major supplier to large distributors and the consumer goods industry, ID Logistics offers high-tech solutions and is firmly committed to sustainable development. ID Logistics is managed by Eric Hémar.

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Appendix

<i>(in € million)</i>	2012	2011	Change	Change at like-for-like exchange rates and consolidation perimeter
1st quarter revenues	132.6	101.9	+30.1%	+23.4%
France	82.6	65.4	+26.3%	+16.7%
International	50.0	36.5	+37.0%	+35.5%
2nd quarter revenues	135.4	110.0	+23.1%	+19.0%
France	86.0	72.7	+18.3%	+10.3%
International	49.4	37.3	+32.4%	+36.3%
1st half revenues	268.0	211.9	+26.5%	+21.1%
France	168.6	138.1	+22.1%	+13.4%
International	99.4	73.8	+34.7%	+35.6%